



INTERNATIONAL
ASSOCIATION OF
PROFESSIONAL
SECURITY
CONSULTANTS

NEWS

December 2012

In This Issue

[New Members](#)
[CSC Designation](#)
[Annual Conference](#)
[In The News](#)
[Regional Seminar](#)
[NFA Comment](#)

Quick Links

[Website](#)
[Membership Directory](#)
[Member Login](#)
[Blog](#)

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Welcome to our Newest Member!

Randy Atlas, Ph.D., AIA, CPP
Atlas Safety & Security Design
Ft. Lauderdale, FL
Phone: (305) 756-5027
www.cpted-security.com

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IAPSC ANNUAL CONFERENCE 2013

THE LARGEST AND MOST EXCLUSIVE GATHERING OF TOP SECURITY CONSULTANTS

April 21-24, 2013 | Meritage Resort & Spa | Napa, CA

Visit the [CONFERENCE WEBSITE](#) or [DOWNLOAD THE BROCHURE](#)

CONFERENCE HIGHLIGHTS

- The Dark Side of Technology - Protecting Your Clients from Scams, Cons, and Hacks
- Next Generation Security Consulting How to Assess and Significantly Improve the Effectiveness of Your Client's Security Alarm System
- How to Put on an Effective Webinar for Clients & Prospects
- Forensic Security Strategies: Position Yourself as a Formidable Expert Witness
- Communication Strategies for Those Who Want to Inform
- Better Ways to Bring Your Business to the Marketplace

And much more including networking and teaming opportunities...join us!

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Become a Leader in the IAPSC

The Nominating Committee is accepting nominations from members for the following IAPSC Officer positions for a one (1) year term from April 2013 to April 2014: President, Vice President, Treasurer, Secretary.

Nominations are also being accepted for six (6) seats on the IAPSC Board of Directors for a two (2) year term from April 2013 to April 2015.

For more information, [click here](#).

Directors

David Aggleton
Curtis Baillie
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[Kerry Parker](#)

Adviser & Founder

Chuck Sennewald

Visit IAPSC.org [eNewsletter archive](#) to view previous issues

Have a topic or news story that you think should be featured in the next newsletter?

[Let us know!](#)

Nominations may be submitted to iapsc@iapsc.org by January 4, 2013.

Sennewald Accolade Nominations

The Awards committee, duly appointed by the President of the IAPSC, is requesting nominations for the **IAPSC Charles A. Sennewald Distinguished Service Accolade**.

For more information about the award qualifications and selection process, view [IAPSC Policy #17](#).

Nominations, complete with supporting documentation, may be sent to Dave Aggleton at dave.aggleton@aggleton.com by February 1, 2013.

SIA Seeks Judges for New Products Showcase (NPS) 2013

The Security Industry Association (SIA) is seeking nominations for judges for the 2013 SIA New Product Showcase (NPS) at ISC West, which will be held April 9-12 at the Sands Expo Convention Center in Las Vegas, Nevada.

Judging panels composed of industry experts will select winners in each of these categories and will present the Judges' Choice Award and the event's highest honor: the Best New Product Award.

Judges for the NPS are security industry leaders who are skilled and experienced in security technology design and application. Judges receive early access to the exhibit hall and view in-depth presentations about the newest product innovations and technologies.

[Click here](#) to submit a judge nomination.

Educational Resources

Presentations from the IAPSC Southeast Regional Seminar in October are now available for download as educational resources for IAPSC members:

- [Combating Workplace Violence through Robust, Agile, Proactive Leadership Strategies](#) (Felix P. Nater, Nater Associates)
- [Workplace Violence in Healthcare](#) (Bryan Warren, IAHS)
- [Cyber Security Threat and Workplace Violence](#) (Jeff Spivey, Security Risk Management, Inc.)
- ["Nine in 90" - Nine Key Factors to Consider When Specifying an IP Network](#) (Ray Coulombe, Security Specifiers)
- [Network Planning](#) (Ray Coulombe, Security Specifiers)
- [Getting the most from your CCTV System](#) (Ray Bartholow, PELCO by Schneider Electric)
- [How to Reduce Violent Incidents](#) (Caroline Hamilton, Risk & Security, LLC)

In The News

[IAPSC President to attend NFPA meeting and present concerns to committee](#)

To follow up on IAPSC's comment letter to the National Fire Protection Association in opposition of the proposed conversion of the NFPA 730 Premises Security Guide into Code, Rich Grassie, IAPSC President, will attend the NFPA Technical Committee meeting on March 12 to present IAPSC's concerns to the committee and answer questions.

[Click here](#) to download IAPSC's comment letter to the NFPA

In early 2013, IAPSC is launching a new website designed to enhance value and visibility for our members. The effort has been led by Website Committee Chair [Kevin Murray, CPP, CISM, CFE](#) of Murray Associates and the site is being constructed by Graphic D-Signs, Inc. of Washington, NJ.

Contact Us

International Association of Professional Security Consultants

575 Market Street, Suite 2125, San Francisco, CA 94105

Tel: 415-536-0288 | Fax: 415-764-4915

iapsc@iapsc.org | www.iapsc.org



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