

December 2010



**Norman Bates, Esq.**  
IAPSC President

Dear ,

I am pleased to announce the call for nominations for the *IAPSC Awards of Merit*, which are presented at the **Annual Business Meeting on April 18, 2011** during the IAPSC Annual Conference at the Omni Hotel in San Diego. The meeting agenda includes the 2011-2012 Board election, Committee activity updates, and the presentation of awards. Contact Awards Committee chair [Dave Aggleton](#) to make a nomination. I look forward to seeing you in San Diego!

-- Norm

### Welcome to Our New Members!

IAPSC accepted the applications of many new members in 2010 and is ending a successful year with an increase in its total membership over last year. Visit the IAPSC website for a complete [list of members](#).

### Our Newest Member

**Ken P. George, CPP**

*George Security Consulting*  
4347 W. Northwest Hwy  
Suite 120-218  
Dallas, TX 75220  
214-505-7870  
[ken@georgesecurity.com](mailto:ken@georgesecurity.com)

**Know someone who  
should be an  
IAPSC member?  
[Let us know!](#)**

### IAPSC Board

**President**  
[Norman D. Bates, Esq.](#)

**Vice President**  
[Dick Sem](#)

**Treasurer**  
[James Kelton](#)

**Secretary**  
[Mark Bennett](#)

**Past President**

## Mark Your Calendar to Attend... IAPSC's Annual Conference Chart Your Course to PROFIT!

April 17-20, 2011  
Omni Hotel, San Diego, CA

[Register Online Now!](#)

### Selected Sessions:

- ▶ **Turning RFPs into Winning Proposals**
- ▶ **Consultant Collaboration - The Sum is Greater Than the Parts**
- ▶ **Tactics & Techniques for Effective Depositions**
- ▶ **Dealing with an Active Shooter**
- ▶ **12 Lethal Mistakes Consultants Make**
- ▶ **& much more...** View the entire [course schedule](#)

### San Diego Bay Dinner Cruise

Enjoy a three-course served dinner, complimentary champagne, and music while cruising 25 miles of San Diego's magnificent skyline. Guests are welcome.



### Guest Program: Explore La Jolla

Your guest can enjoy a relaxing day trip to the beautiful beach town of La Jolla. A limo will pick the group up in the hotel lobby for a trip to the world famous Prospect Street for shopping, spas, and sightseeing. A lunch reservation will also be made for the group.



### Make Your Hotel Reservations

[Click here](#) or call 1-800-THE-OMNI to take advantage of the special IAPSC rate at the Omni San Diego Hotel.

### Airfare

Flying in to the Conference? Low fares available from [Southwest Airlines](#)

[Karim Vellani](#)

#### Board Members

Dave Aggleton  
Elliot Boxerbaum  
Jack Case  
Leslie Cole  
Harold Gillens  
Brian Gouin  
Jonathan Lusher  
Fred Miehle  
Frank Pisciotta  
Rob Shellow  
Michael Silva  
Ken Wheatley  
Alan Zajic

#### Advisor

Chuck Sennewald

#### CSC Certification

##### Congratulations

##### New CSC's

[Bruce Braes](#)  
[Brian Watkins](#)

##### Become a Certified Security Consultant

[More Information](#)  
[Download an Application](#)

##### Re-certification

Does your certification expire this year?  
[Online Application](#)  
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**Join the IAPSC  
[LinkedIn Network!](#)**

## On the IAPSC Blog

Moderated by [Curtis Baillie, CSC](#)

- IAPSC Member, [James McGuffey, CPP](#) was recently quoted in the online publication, "Smarter Travel." [The article](#) by Sarah Pascarella is about securing your home while traveling during the holidays.
- IAPSC Member [Charles Sennewald CPP, CPO, CSC](#) has written the 5th edition of Effective Security Management and is available for pre-order on Amazon. [Effective Security Management, Fifth Edition](#), teaches practicing security professionals how to build their careers by mastering the fundamentals of good management.
- IAPSC Member, [Alan Zajic CPP, CSC](#) has co-authored (along with Derk J. Boss) a new book titled, "[Casino Security and Gaming Surveillance](#)". [View the full post.](#)
- IAPSC Members [James Black CPP, CET, PSP, CSC](#) and [Jonathon Lusher, ICCPA](#) were quoted in the November 2010 issue of Buildings Magazine. The article, "[Make Your Building Unattractive to Security Threats](#)" authored by, Michael Fickes, focuses on, "security techniques that can make criminals pass your building by".
- IAPSC Member [David Aggleton, CPP, CSC](#), recently wrote an article titled, "[Integrating Access Control with Other IP-Based Technologies](#)" for the September 2010 issue of Security Technology Executive.

[Add your comments to the Blog today!](#)

### IAPSC Errors & Omissions Insurance

Competitive rates available to IAPSC members only



[Get Your Quote \\$\\$ Today!](#)

Contact the IAPSC Insurance representative, [Jay Benzshawel](#)

#### International Association of Professional Security Consultants

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