



INTERNATIONAL  
ASSOCIATION OF  
PROFESSIONAL  
**SECURITY**  
CONSULTANTS

# NEWS

December 2013

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## Board of Directors

### President

[Frank Pisciotta, CSC](#)

### Vice President

[Harold Gillens](#)

### Treasurer

[James Kelton](#)

### Secretary

[Alan Brockbank](#)

### Past President

[Richard Grassie](#)

### Directors

David Aggleton, CSC  
Curtis Baillie, CSC  
Lynda Buel, CSC  
Jack Case

30TH ANNUAL CONFERENCE

**IAPSC**  **2014**

**APRIL 27-30**

**THE OMNI ROYAL ORLEANS - NEW ORLEANS, LA**

*Security Consulting & All That Jazz*

Come jam with the IAPSC at the largest and most exclusive gathering of top security consultants in the nation, the IAPSC Annual Conference 2014. This year's conference offers a wide range of topics focused on **Building the Business, Practice Management, Forensics & Physical Security, and Technical Security.**

With each carefully tuned session, you'll interact with top experts who will discuss major trends affecting the security industry, including practical ways to integrate technology to drive business, how to become a true trusted advisor, and advice on how to successfully bring your expertise into the courtroom. For more information about the conference and to view the full program, [click here](#).

[Visit the Conference Website](#)

**REGISTER ONLINE**

**In the News**

Jim Clark  
Leslie Cole  
Gerald Forstater  
Ronald Heil, CSC  
Kelly Klatt  
Mark Lex  
Michael Silva  
Karim Vellani, CSC  
Alan Zajic

**Executive Director**  
[Kerry Parker](#)

**Adviser & Founder**  
Chuck Sennewald, CSC

## Get Certified

Become a Certified Security Consultant (CSC)  
[More Information](#)  
[Download an Application](#)

**Recertification**  
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Visit the [IAPSC eNewsletter archive](#) to view previous issues

*Have a topic or news story that you think should be featured in the next newsletter?*  
[Let us know!](#)



## IAPSC Welcomes New Partnership with ISC Presents Successful Workshop at ISC East

On November 20 in New York City, members of the IAPSC presented a new workshop entitled "How to Be a Security Consultant" at the largest annual Northeast U.S. security convention, ISC East. Attendees got an up close and personal look at the basics of opening a security consulting business, including how to attract clients, best practices, and a question and answer session with the experts, followed by a networking happy hour in the exhibit hall. Thank you to Fred Miehl, Frank Pisciotta, Jerry Forstater, and Rich Grassie (pictured above, left to right) for contributing their time, talent, and expertise to make this workshop a great success. This will open the door to many new opportunities for visibility and growth for the Association.

Stay tuned for details about IAPSC's future educational offerings, including a workshop at ISC West in Las Vegas, April 2014! Also, watch your email inbox for an exclusive VIP invitation to the show -- for IAPSC members only!

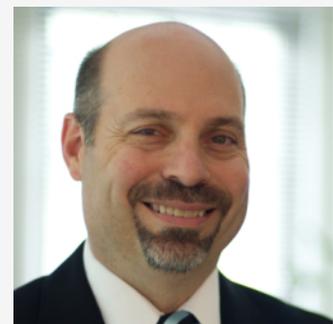
## Welcome New Members!

[Chad Parris, CSC](#), is the President of Security Risk Management Consultants (SRMC) out of Columbus, Ohio.

Certified by the IAPSC, Chad has more than 25 years of professional security experience. Prior to joining SRMC, he served as the Security Operations Coordinator at Battelle Memorial Institute and as Security Technology Supervisor at both Grant Medical Center and Riverside Methodist Hospital.

Chad is a member of ASIS International and currently serves at the Columbus, Ohio Chapter Chairman and has served in the past as Vice Chairman and Secretary.

[Welcome Chad to IAPSC.](#)



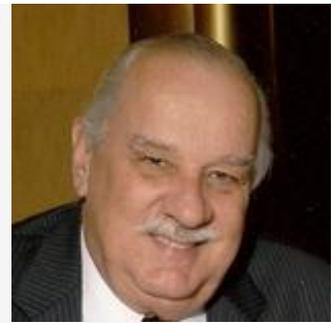
Chad Parris, CSC

[Jose J. Mullfulleda](#) is the President & CEO of Sigma Security Consultants in Wellington, Florida.

He has over forty (40) years as a Banker of which his knowledge in developing, training and writing the Operational Directives for Security

and Operations Departments of several banks were expedient. Additionally he organized two (2) commercial Banks from scratch.

After retiring from banks, he started a business of his own to provide security assessments, acquisition assessments, and enterprise risk management to corporations to identify and determine the severity of risk affecting essential operations and recommend positive changes.



Jose J. Mullfulleda

[Welcome Jose to IAPSC.](#)

## Call for Nominations

### Board of Directors Election

The Nominating Committee is accepting nominations from members for the following IAPSC Officer positions for a one (1) year term from April 2014 to April 2015: President, Vice President, Treasurer, Secretary.

Nominations are also being accepted for four (4) seats on the IAPSC Board of Directors for a two (2) year term from April 2014 to April 2016. Nominations are requested by January 15, 2014.

If you have a nomination, please contact [Lynda Buel](#), 2014 Nominating Committee Chair, at [lyndab@srmcinc.com](mailto:lyndab@srmcinc.com) by **January 15, 2014**.

### IAPSC Awards

The IAPSC Awards Committee is now accepting nominations for 2014 awards.

The **Charles A. Sennewald Distinguished Service Accolade** is awarded to a security executive, educator, author, or industry leader who has made an outstanding and significant contribution to the security profession. **Meritorious Life Membership** is awarded to an IAPSC member in good standing for more than 10 years who has made a significant and measurable contribution to the association through their service and leadership.

Nominations must be submitted to [Dave Aggleton](#), Awards Committee Chair, at [dave.aggleton@aggleton.com](mailto:dave.aggleton@aggleton.com) by **February 1, 2014**. Each nomination must include the CV for the candidate and justification for their nomination. Meritorious candidates must be nominated by two other members.

[View past recipients here.](#)

## Maximize Your Membership

### Joining IAPSC was a smart business decision.

As we approach the 30th year of our existence, we want you to know that a lot goes on behind the scenes to ensure you get the very best return on your membership dollar investment. And you can get the best return on your investment when you put yourself into it.

[Click here to learn how...](#)

## Contact Us

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