



INTERNATIONAL
ASSOCIATION OF
PROFESSIONAL
SECURITY
CONSULTANTS

APPLICATION FOR DESIGNATION AS A



FOR

A NON-MEMBER OF THE IAPSC

DESIGNATION AS A CERTIFIED SECURITY CONSULTANTSM (CSCSM)

The International Association of Professional Security Consultants has created the Certified Security ConsultantSM designation for professional, independent security consultants. The CSCSM reflects a high level of professionalism, knowledge, and integrity and will be the recognized standard for Security Consultants.

The CSCSM demonstrates your depth of knowledge, professional objectivity, skills as a security consultant, and level of integrity. In keeping with the professionalism of the IAPSC, the CSCSM qualifications are designed to screen out product-affiliated salesmen who call themselves security consultants. The CSCSM requires a combination of experience and education, as well as independence (professional objectivity) and adherence to a Professional Code of Ethics. No grandfathering of CSCSMs will occur. The CSCSM is another wrench in your marketing tool box that separates you from the competition. Our clients recognize the value of certification, especially one that has the backing and credibility of the premier security consulting association.

Earning your certification consists of meeting the qualification and an internet-based 100-question multiple choice examination which includes consulting practices, security management, and business ethics. The objective exam is hosted on a secure internet server and your score will not be shared with anyone outside the IAPSC's management company. A formal plan for re-certification has been developed and is consistent with other professional certifications. Re-certification will be required every three years for a nominal re-certification fee.

QUALIFICATIONS

To develop a credential that will become the recognized standard for Security Consultants and reflects a level of professionalism, capability, and integrity.

EXPERIENCE

Each candidate for certification shall have at least three years of documented security consulting experience. Functioning in a verifiable internal consultant capacity shall be acceptable in meeting the three year security consulting experience requirement. Internal Consultants, as defined by the IAPSC, are eligible for the CSC if they meet the other qualifications.

Verification of experience will be submitted in the form of validated references.

If security consulting experience is unverifiable, applicants may submit evidence of work product in the form of deliverables (survey report, written opinions or schematics/drawings) from five (5) projects/clients. Client names and other identifying information may be redacted from each sample prior to submitting to the Professional Certification Committee for consideration. Work product will be accepted at the discretion of the Professional Certification Committee.

EDUCATION

Each candidate for certification shall submit documentation of an earned baccalaureate or higher degree from an accredited college or university.

8 years of direct, broad security management experience may be accepted at the discretion of the Certification Committee as the equivalent of a degree.

The degree requirement may also be replaced with a combination of experience and certification at the discretion of the Certification Committee. For example, a CPP or CISSP and 4 additional years of experience or a PSP and 6 additional years of experience may replace the degree requirement. Educational replacement is at the discretion of the Professional Certification Committee.

INDEPENDENCE

Certified Security Consultant candidates shall be characterized by professional objectivity and accept no compensation or financial benefit other than their fees or salary, directly or indirectly, as a result of their recommendations to clients. Certified Security Consultants are independent and not affiliated with any manufacturer or vendor of security equipment, nor do they profit in any way from a client's selection of vendors or contractors. Certified Security Consultants may not sell security equipment or provide any services such as, but not limited to sales and/or installation of: alarms systems, access controls, closed circuit television systems, contract security officers, undercover agents, bodyguards, or protection forces. Certified Security Consultants may not have any form of affiliation with a product or service that could be construed as a possible conflict of interest. Certified Security Consultant's advice and recommendations are based solely on the needs of their clients. Any person who pays or accepts a fee, a commission, or other valuable consideration from an individual or organization whose equipment, supplies, or services that person might recommend in the course of his or her services to a client shall not become certified or continue as a Certified Security Consultant.

Persons engaged in or providing investigative services, criminal or civil, are not eligible for certification. Certified Security Consultants shall not be known as investigators and will not advertise themselves as such. They will not engage in any of the following activities: divorce, domestic investigations, surveillance, skip tracing, repossession of property, or stand alone civil or criminal record checks. They will not provide undercover or bodyguard personnel. Nothing contained herein prohibits any member from complying with any law or regulation, by any governmental or regulatory body, which requires that Security consultants be licensed as Investigators or any other related license. Certified Security Consultants may "investigate" within broad parameters of the definition of the word, in order to determine the needs of their client. Certified Security Consultants investigate only for the purpose of developing information to complete their surveys, design, or testimony, contracting out traditional investigative work to private investigators or similar practitioners. It is understood that a greater level of investigation may be required of those who specialize in fields of financial fraud, art theft, corporate internal theft and fraud, securities fraud, terrorism-extortion, or similar environments, requiring specialized knowledge and experience outside the scope of the routine private investigator. Certified Security Consultants may not engage in detection of deception by providing polygraph services, pencil and paper honesty testing, voice stress analysis, handwriting or grapho-analysis, or by any other means. If a client requests these types of services, they are to be contracted out to qualified vendors.

Independence shall also include any other requirements as defined by IAPSC By-Laws.

CHARACTER

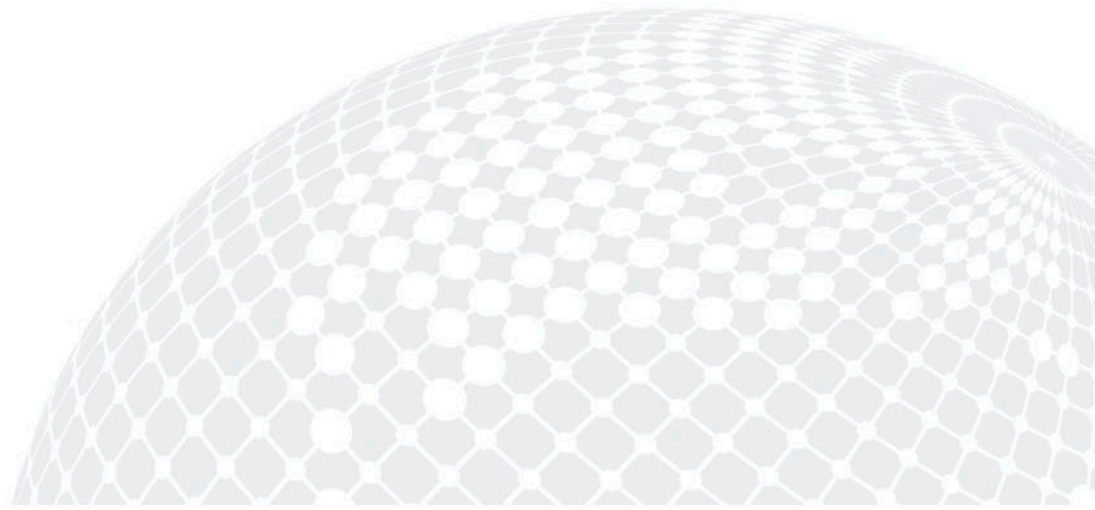
Any person who has been convicted of any felony, or who has been convicted of any crime involving moral turpitude, or who has engaged in any act which constitutes moral turpitude, shall not become certified or continue as a Certified person.

CODE OF ETHICS

Certified Security Consultant Candidates shall adhere to the CSC Code of Conduct and Ethics.

The purpose of this Application is to enable the Professional Certification Committee to make a determination relative to an applicant's eligibility for certification. The applicant may be asked to provide additional information. Final determination of eligibility will be made by the Professional Certification Committee based on the information furnished and any oral interviews.

For additional information, please visit www.iapsc.org/about-us/certification



IAPSC NON-MEMBER CSCSM APPLICATION

PERSONAL DATA

Preferred mailing address: () Home () Office

Name: _____

Firm Name: _____

Position/Title: _____

Office Address: _____

Phone: () Fax: ()

E-mail Address: _____ Website: _____

Home Address: _____

PROFESSIONAL DATA

1. Security Consulting Experience

a. Security Consulting Experience as a sole practitioner or otherwise self-employed, including those who have established their own corporate entity.

Name of practice, business, or corporation: _____

Date practice or business was founded: _____

Total years as a sole practitioner or self-employed as a security consultant: _____

Verification of experience shall be submitted in the form of three (3) validated references from clients, employers, or other consultants with whom you've partnered:

Client/Employer/Consultant Name: _____

Name of Contact: _____

Title of Contact: _____

Address: _____

Telephone: _____

Email Address: _____

Dates of Service: _____

Type of service(s): _____

Client/Employer/Consultant Name: _____

Name of Contact: _____

Title of Contact: _____

Address: _____

Telephone: _____

Email Address: _____

Dates of Service: _____

Type of service(s): _____

Client/Employer/Consultant Name: _____

Name of Contact: _____

Title of Contact: _____

Address: _____

Telephone: _____

Email Address: _____

Dates of Service: _____

Type of service(s): _____

b. Security Consulting Experience in a consulting business in which the applicant had no proprietary interest, but served as a consulting employee:

Name of business: _____

Address: _____

Telephone: _____

E-mail Address: _____

Executive who can verify employment: _____

Job Title: _____

Length of employment (From/to (month/year): _____

Name of business: _____

Address: _____

Telephone: _____

E-mail Address: _____

Executive who can verify employment: _____

Job Title: _____

Length of employment (From/to (month/year): _____

If security consulting experience is unverifiable, applicants may submit evidence of work product in the form of deliverables (survey report, written opinions or schematics/drawings) from five (5) projects/clients and project completion date. Client names and other identifying information may be redacted from each sample prior to submitting to the Professional Certification Committee for consideration. Work product will be accepted at the discretion of the Professional Certification Committee.

EDUCATION

Each candidate for certification shall submit documentation of an earned baccalaureate or Higher degree from an accredited college or university. Non-IAPSC members must submit a true copy their college or university transcript or copy of degree (highest degree only).

Name and Address of College/University	Years of Attendance	Major Field of Study	Degree Awarded
<hr/>			
<hr/>			
<hr/>			
<hr/>			

Eight (8) years of direct, broad security management experience (eg security director, manager, etc.) may be accepted at the discretion of the Certification Committee as the equivalent of a degree. The degree requirement may also be replaced with a combination of experience and certification at the discretion of the Certification Committee. For example, a CPP or CISSP and four (4) additional years of experience or a PSP and six (6) additional years of experience may replace the degree requirement. Educational replacement is at the discretion of the Professional Certification Committee.

INDEPENDENCE

(a) Do you have any arrangement or agreement, written or otherwise, wherein you do or might receive any compensation or other valuable consideration for referrals (other than referrals made to consulting clients who have engaged you)? Yes ___ No ___

(b) Do you own or are you employed by or receive compensation from any company which sells security products, goods, merchandise, equipment, etc.? Yes ___ No ___

(c) Do you own or work for any company which provides any alarm monitoring or central station services? Yes ___ No ___

(d) Do you own or work for any company which provides security manpower services including those which provide contract or non-contract guards, strike task-forces, body guards, security supervisors, etc.? Yes ___ No ___

(e) Do you perform "turn key" work involving security products or equipment where you buy security products for re- sale or installation? Yes ___ No ___

(f) Do you, or does your firm act as a “middle man,” distributor, or manufacturer’s representative for any security product or service? Yes _____ No _____

(g) Do you or your firm engage in detection of deception, truth verification, etc. through the use of polygraph, psychological “pen and paper” exams, voice stress or handwriting analysis, or other means? Yes _____ No _____

(h) Do you conduct investigations of any sort (other than the “investigation” required to diagnose a consulting client’s problems, or as an expert in litigation cases) or use the word(s) “investigator,” “detective,” or “investigation” in or on your stationery, literature or marketing materials?
Yes _____ No _____

If you answered YES to any questions above, please explain (*also, please state if you are required by law to be licensed as a private investigator in order to perform security consulting services*):

CHARACTER

Have you ever been convicted of a felony or any crime involving moral turpitude, as defined by Black’s Law Dictionary? Yes _____ No _____

SIGNIFICANT AND MEASURABLE CONTRIBUTION [Professional Credentials]

Each candidate for certification will demonstrate significant and measurable contribution to the security industry. Examples of contributions include, but are not limited to security-related presentations or public speaking; publishing; teaching; serving in a responsible charge position for a security industry association (officer, board member, committee chairperson). Each contribution must be security-related and verifiable (with evidence provided as an attachment to this application). Other contributions may also be accepted at the discretion of the Professional Certification Committee. A minimum of three Significant and Measurable contributions must be demonstrated in the five (5) year period prior to application and attached as evidence of contribution.

1. _____
2. _____
3. _____

RELEASE OF IAPSC

In consideration for the IAPSC reviewing and acting upon my membership application, I fully release the IAPSC, its officers, members and employees from any and all claims arising out of the processing, review and action on this application.

FEE SCHEDULE

Non-IAPSC Member: \$500

CERTIFICATION

I hereby certify that all information on this application and any attached supporting materials is/are true and correct. I further affirm that I am an independent, non-product affiliated security consultant (or an internal consultant) and am not currently engaged in any activity contrary to the rules, Code of Ethics and Bylaws of the International Association of Professional Security Consultants (IAPSC) dated _____, nor, if accepted, will I do so during the time I am certified as a CSC.

Signed: _____

Print Name: _____

Date: _____

TO SUBMIT YOUR APPLICATION

Please enclose:

- Evidence of 3 Significant and Measurable Contributions (eg, copy of published work, seminar program, etc.)
- Copy of your college/university transcripts or degree certificate (highest degree attained)
- Check or Credit Card Authorization Form for \$500.00 payable to IAPSC

Mail or Email to:

International Association of Professional Security Consultants
136 Everett Road
Albany, NY 12205
iapsc@iapsc.org

TEST LOGIN INSTRUCTIONS

Upon approval of your application, you will receive an email from iapsc@iapsc.org with instructions for how to log in and take your test online.



CREDIT CARD AUTHORIZATION FORM

CERTIFIED SECURITY CONSULTANTSM (CSCSM) APPLICATION FEE

Amount Authorized: \$500 (IAPSC Non-Member)

Visa MasterCard AMEX Discover

Applicant Name

Credit Card Number

Expiration Date

Name On Card (If Different)

Signature

Date

PLEASE MAIL OR E-MAIL COMPLETED FORM TO

International Association of Professional Security Consultants

136 Everett Road
Albany, NY 12205

iapsc@iapsc.org

