



INTERNATIONAL  
ASSOCIATION OF  
PROFESSIONAL  
**SECURITY**  
CONSULTANTS

# APPLICATION FOR DESIGNATION AS A



*FOR*

**AN IAPSC MEMBER**





# DESIGNATION AS A CERTIFIED SECURITY CONSULTANT<sup>SM</sup> (CSC<sup>SM</sup>)

The International Association of Professional Security Consultants has created the Certified Security Consultant<sup>SM</sup> designation for professional, independent security consultants. The CSC<sup>SM</sup> reflects a high level of professionalism, knowledge, and integrity and will be the recognized standard for Security Consultants.

The CSC<sup>SM</sup> demonstrates your depth of knowledge, professional objectivity, skills as a security consultant, and level of integrity. In keeping with the professionalism of the IAPSC, the CSC<sup>SM</sup> qualifications are designed to screen out product-affiliated salesmen who call themselves security consultants. The CSC<sup>SM</sup> requires a combination of experience and education, as well as independence (professional objectivity) and adherence to a Professional Code of Ethics. No grandfathering of CSC<sup>SM</sup>s will occur. The CSC<sup>SM</sup> is another wrench in your marketing tool box that separates you from the competition. Our clients recognize the value of certification, especially one that has the backing and credibility of the premier security consulting association.

Earning your certification consists of meeting the qualification and an internet-based 100-question multiple choice examination which includes consulting practices, security management, and business ethics. The objective exam is hosted on a secure internet server and your score will not be shared with anyone outside the IAPSC's management company. A formal plan for re-certification has been developed and is consistent with other professional certifications. Re-certification will be required every three years for a nominal re-certification fee.

## QUALIFICATIONS

To develop a credential that will become the recognized standard for Security Consultants and reflects a level of professionalism, capability, and integrity.

### EXPERIENCE

Each candidate for certification shall have at least three years of documented security consulting experience. Functioning in a verifiable internal consultant capacity shall be acceptable in meeting the three year security consulting experience requirement. Internal Consultants, as defined by the IAPSC, are eligible for the CSC if they meet the other qualifications.

Verification of experience will be submitted in the form of validated references.

If security consulting experience is unverifiable, applicants may submit evidence of work product in the form of deliverables (survey report, written opinions or schematics/drawings) from five (5) projects/clients. Client names and other identifying information may be redacted from each sample prior to submitting to the Professional Certification Committee for consideration. Work product will be accepted at the discretion of the Professional Certification Committee.

## EDUCATION

Each candidate for certification shall submit documentation of an earned baccalaureate or higher degree from an accredited college or university.

8 years of direct, broad security management experience may be accepted at the discretion of the Certification Committee as the equivalent of a degree.

The degree requirement may also be replaced with a combination of experience and certification at the discretion of the Certification Committee. For example, a CPP or CISSP and 4 additional years of experience or a PSP and 6 additional years of experience may replace the degree requirement. Educational replacement is at the discretion of the Professional Certification Committee.

## INDEPENDENCE

Certified Security Consultant candidates shall be characterized by professional objectivity and accept no compensation or financial benefit other than their fees or salary, directly or indirectly, as a result of their recommendations to clients. Certified Security Consultants are independent and not affiliated with any manufacturer or vendor of security equipment, nor do they profit in any way from a client's selection of vendors or contractors. Certified Security Consultants may not sell security equipment or provide any services such as, but not limited to sales and/or installation of: alarms systems, access controls, closed circuit television systems, contract security officers, undercover agents, bodyguards, or protection forces. Certified Security Consultants may not have any form of affiliation with a product or service that could be construed as a possible conflict of interest. Certified Security Consultant's advice and recommendations are based solely on the needs of their clients. Any person who pays or accepts a fee, a commission, or other valuable consideration from an individual or organization whose equipment, supplies, or services that person might recommend in the course of his or her services to a client shall not become certified or continue as a Certified Security Consultant.

Persons engaged in or providing investigative services, criminal or civil, are not eligible for certification. Certified Security Consultants shall not be known as investigators and will not advertise themselves as such. They will not engage in any of the following activities: divorce, domestic investigations, surveillance, skip tracing, repossession of property, or stand alone civil or criminal record checks. They will not provide undercover or bodyguard personnel. Nothing contained herein prohibits any member from complying with any law or regulation, by any governmental or regulatory body, which requires that Security consultants be licensed as Investigators or any other related license. Certified Security Consultants may "investigate" within broad parameters of the definition of the word, in order to determine the needs of their client. Certified Security Consultants investigate only for the purpose of developing information to complete their surveys, design, or testimony, contracting out traditional investigative work to private investigators or similar practitioners. It is understood that a greater level of investigation may be required of those who specialize in fields of financial fraud, art theft, corporate internal theft and fraud, securities fraud, terrorism-extortion, or similar environments, requiring specialized knowledge and experience outside the scope of the routine private investigator. Certified Security Consultants may not engage in detection of deception by providing polygraph services, pencil and paper honesty testing, voice stress analysis, handwriting or grapho-analysis, or by any other means. If a client requests these types of services, they are to be contracted out to qualified vendors.

Independence shall also include any other requirements as defined by IAPSC By-Laws.

## CHARACTER

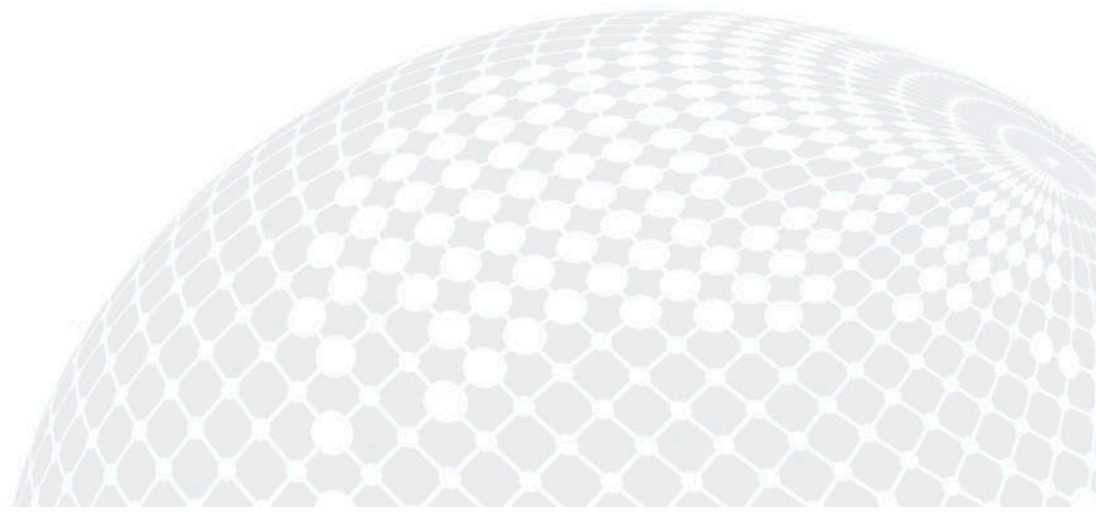
Any person who has been convicted of any felony, or who has been convicted of any crime involving moral turpitude, or who has engaged in any act which constitutes moral turpitude, shall not become certified or continue as a Certified person.

## CODE OF ETHICS

Certified Security Consultant Candidates shall adhere to the CSC Code of Conduct and Ethics.

The purpose of this Application is to enable the Professional Certification Committee to make a determination relative to an applicant's eligibility for certification. The applicant may be asked to provide additional information. Final determination of eligibility will be made by the Professional Certification Committee based on the information furnished and any oral interviews.

**For additional information, please visit** [www.iapsc.org/about-us/certification](http://www.iapsc.org/about-us/certification)



# IAPSC MEMBER CSC<sup>SM</sup> APPLICATION

## PERSONAL DATA

Preferred mailing address: ( ) Home ( ) Office

Name: \_\_\_\_\_

Firm Name: \_\_\_\_\_

Position/Title: \_\_\_\_\_

Office Address: \_\_\_\_\_

Phone: ( ) \_\_\_\_\_ Fax: ( ) \_\_\_\_\_

E-mail Address: \_\_\_\_\_ Website: \_\_\_\_\_

Home Address: \_\_\_\_\_

## INDEPENDENCE

(a) Do you have any arrangement or agreement, written or otherwise, wherein you do or might receive any compensation or other valuable consideration for referrals (other than referrals made to consulting clients who have engaged you)? Yes \_\_\_\_\_ No \_\_\_\_\_

(b) Do you own or are you employed by or receive compensation from any company which sells security products, goods, merchandise, equipment, etc.? Yes \_\_\_\_\_ No \_\_\_\_\_

(c) Do you own or work for any company which provides any alarm monitoring or central station services? Yes \_\_\_\_\_ No \_\_\_\_\_

(d) Do you own or work for any company which provides security manpower services including those which provide contract or non-contract guards, strike task-forces, body guards, security supervisors, etc.? Yes \_\_\_\_\_ No \_\_\_\_\_

(e) Do you perform "turn key" work involving security products or equipment where you buy security products for re- sale or installation? Yes \_\_\_\_\_ No \_\_\_\_\_

(f) Do you, or does your firm act as a "middle man," distributor, or manufacturer's representative for any



security product or service? Yes \_\_\_\_\_ No \_\_\_\_\_

(g) Do you or your firm engage in detection of deception, truth verification, etc. through the use of polygraph, psychological “pen and paper” exams, voice stress or handwriting analysis, or other means? Yes \_\_\_\_\_ No \_\_\_\_\_

(h) Do you conduct investigations of any sort (other than the “investigation” required to diagnose a consulting client’s problems, or as an expert in litigation cases) or use the word(s) “investigator,” “detective,” or “investigation” in or on your stationery, literature or marketing materials?  
Yes \_\_\_\_\_ No \_\_\_\_\_

If you answered YES to any questions above, please explain (*also, please state if you are required by law to be licensed as a private investigator in order to perform security consulting services*):

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## RELEASE OF IAPSC

In consideration for the IAPSC reviewing and acting upon my membership application, I fully release the IAPSC, its officers, members and employees from any and all claims arising out of the processing, review and action on this application.

### FEE SCHEDULE

**Current IAPSC Member: \$300**

### CERTIFICATION

I hereby certify that all information on this application and any attached supporting materials is/are true and correct. I further affirm that I am an independent, non-product affiliated security consultant (or an internal consultant) and am not currently engaged in any activity contrary to the rules, Code of Ethics and Bylaws of the International Association of Professional Security Consultants (IAPSC) dated \_\_\_\_\_, nor, if accepted, will I do so during the time I am certified as a CSC.

Signed: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

## TO SUBMIT YOUR APPLICATION

**Please enclose:**

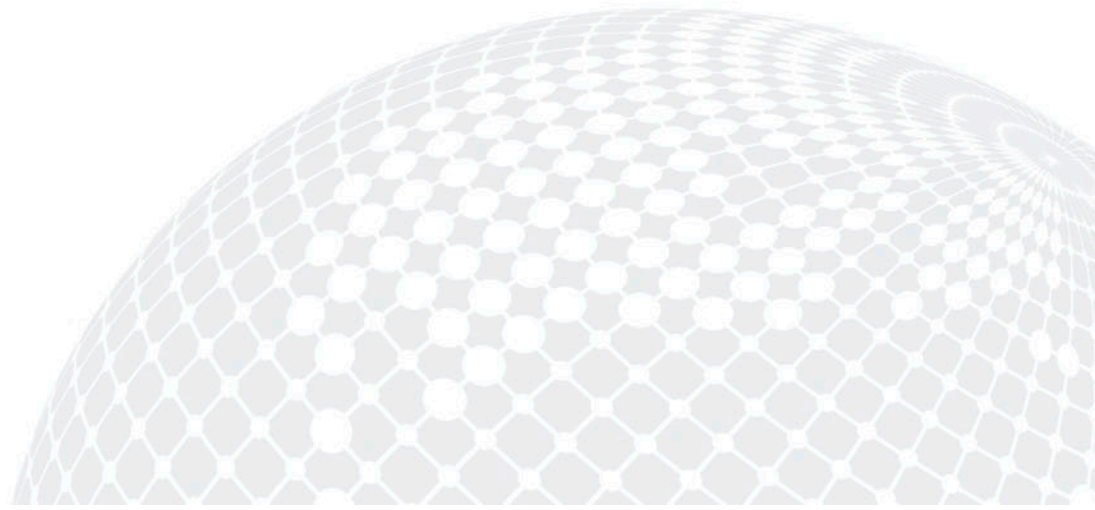
- Completed Application Form
- Signed Release of IAPSC
- Check or Credit Card Authorization Form for \$300.00 payable to IAPSC

**Mail or E-Mail to:**

International Association of Professional Security Consultants  
136 Everett Road  
Albany, NY 12205  
[iapsc@iapsc.org](mailto:iapsc@iapsc.org)

## TEST LOGIN INSTRUCTIONS

Upon approval of your application, you will receive an email from [iapsc@iapsc.org](mailto:iapsc@iapsc.org) with instructions for how to log in and take your test online.





# CREDIT CARD AUTHORIZATION FORM

## CERTIFIED SECURITY CONSULTANT<sup>SM</sup> (CSC<sup>SM</sup>) APPLICATION FEE

**Amount Authorized:** \$300 (Current IAPSC Member)

Visa     MasterCard     AMEX     Discover

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Applicant Name

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Credit Card Number

Expiration Date

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Name On Card (If Different)

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Signature

Date

**PLEASE MAIL OR EMAIL COMPLETED FORM TO**

**International Association of Professional Security Consultants**

136 Everett Road  
Albany, NY 12205

**[iapsc@iapsc.org](mailto:iapsc@iapsc.org)**

