



INTERNATIONAL
ASSOCIATION OF
PROFESSIONAL
SECURITY
CONSULTANTS

NEWS

July / August 2012

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Welcome to our Newest Member!

[Brandon R. Kehl, CPP](#)
Burns & McDonnell
Kansas City, MO
816-823-6093
bkehl@burnsmcd.com

Become A Certified Security Consultant

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The Perfect Blend of Business & Pleasure... The IAPSC Annual Conference 2013!

April 21-24, 2013 / Napa, CA

Top 5 Reasons to Attend

1. **Education** - Leading experts in a wide range of topics, from IT security to media, marketing, and communications techniques.
2. **Networking** - Opportunities to catch-up with colleagues, and build partnerships. Join us for our special Awards Dinner in the Meritage Wine Cave.
3. **Exhibit Hall** - An opportunity to meet with the industry's top security manufacturers.
4. **Napa!** Where else can you go from a busy day of conference sessions to tasting some of the best wine in the world in less than 2.2 seconds?
5. **Napa!!** From the Wine Train and fine art galleries to beautiful hiking and biking trails to it's incredible selection of local spas to its Michelin awarded restaurants, Napa has it all, and now it will be the home of the IAPSC Annual Conference 2013.



The Meritage Resort & Spa

A Message from the 2013 Conference Committee Chair --

The 2013 Conference Committee is hard at work developing a conference program that is of the highest quality for the attendees. Our main priority is to create a program that provides our members the tools and knowledge to keep them at the forefront of the security industry, but we want to hear from you! Tell us which sessions you enjoyed; which topics you believe haven't been covered; what keeps you coming to the conference year after year; and what you want to see in 2013. Do you have a great suggestion for an off-site activity for guests? Tell us! Have an idea for a networking event on Monday night? Let's hear it! This is YOUR conference, and your feedback is important to us.



Alan Zajic, CPP,
CSP

We want to hear from you - Please take our brief online survey:
<https://www.surveymonkey.com/s/IAPSC2013MemberPoll>

-- Alan W. Zajic, CPP, CSP

[Norman Bates](#)

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Visit [IAPSC.org](#) [eNewsletter archive](#) to view previous issues

Have a topic or news story that you think should be featured in the next newsletter?
[Let us know!](#)

IAPSC Regional Seminar

This program is intended to assemble security professionals in the mid-Atlantic region to exchange information and ideas and enjoy the beautiful setting at Cabarrus Country Club in Northwest Concord, NC.

Attendees at this event should expect to learn about strategies to reduce the risk of various types of workplace violence in your organization. In the afternoon track, cutting edge technical security issues and strategies to get the most out of your planned or installed security systems will be presented. Additional sessions will focus on network and data security training including specifying an ethernet switch and IP devices.

Save the Date: October 17-19, 2012 -- *Registration Details Coming Soon!*

Location: [Cabarrus Country Club](#), 3247 Weddington Road, Concord, NC

IAPSC Events at ASIS 2012



IAPSC NETWORKING RECEPTION
AT ASIS INTERNATIONAL
Sunday, September 9th
5:30pm - 7:00pm
Philadelphia Marriott Downtown

Take advantage of this opportunity to connect with fellow members and colleagues. Members and guests are **FREE**. Refreshments will be served including hors d'oeuvres and a complimentary first drink from the bar!

Location: [Philadelphia Marriott Downtown](#)

RSVP by September 3rd to iapsc@iapsc.org

IAPSC Membership Booth - Volunteers Needed!
Monday, Sept. 10th - Wednesday, Sept. 12th from 9:00am - 4:30pm

Show your pride in being a member of IAPSC by volunteering at the IAPSC membership booth during the ASIS Annual Seminar.

Member volunteers will interact with prospective members, answering questions about the IAPSC and sharing their experiences with the association.

We need help spreading the word about IAPSC and recruiting new members on Monday, Tuesday, and Wednesday between 9am - 4:30pm. [Click here for the booth schedule.](#)

Location: [Pennsylvania Convention Center](#)

To Volunteer: Contact iapsc@iapsc.org

The events above will take place in conjunction with the
ASIS International 58th Annual Seminar & Exhibits
September 10-13, 2012 | Philadelphia, PA
[Click here for details](#)

Become an SSC Presenter

Each year the IAPSC presents the "**SSC: Successful Security Consulting**" pre-seminar course at the ASIS Annual Seminar & Exhibits.

The course furthers IAPSC's mission to establish and maintain the highest set of standards for professionalism and ethical conduct in the industry by educating new consultants, as well as increasing awareness of the association and bringing in new members.

This year's SSC course will be held on **Sunday, September 9th at the Philadelphia Marriott Downtown** in Philadelphia, PA. There is currently a speaking slot available and we would like to give **you**, our fellow IAPSC member, the opportunity to get involved.

[SESSION 11 -- Back-of-the-House Mechanics](#)

Sunday, September 9th -- 4:30 - 5:00 pm

If you have a solid background in the security consulting industry and would be a strong presenter for this topic, please contact [Rich Grassie](#) or [Frank Pisciotta](#) to learn more.

[Download the full SSC 2012 Agenda](#)

[Register for the Course](#)

Member In The News



**Tommy Burns, CPP
Burns & Associates
Inc., Henderson, NV**

[Tommy Burns](#) was interviewed for the Denver Post article on the recent shooting in Colorado entitled "**Aurora Killings Force Theater Owners to Evaluate Security, Pricing**".

"Tommy Burns, a security and police consultant in Nevada, said it is important to remember that movie theaters have been remarkably safe places, given the volume of people packed into them, the pre-movie drinking and the violence on the screens.

'You rarely have an incident. So as a theater operator, you have a concern for safety, but where do you draw the line?' Burns asked. Prior to Friday, he said, 'nobody really saw the need' to swaddle movie theaters in security. In the short term, armed police officers will be much more common at theaters, Burns said. But eventually they will vanish as closed-circuit televisions and security guards become the norm, he said. [\[read more\]](#)

Contact Us

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Try it FREE today.