INTERNATIONAL ASSOCIATION OF PROFESSIONAL **SECURITY CONSULTANTS**

April 2011

Join IAPSC's LinkedIn Network!

What's Happening in the IAPSC?

Welcome to Our **Newest Members!**

Randall Benjamin, CPP

Associate Member RS Benjamin Consulting, LLC 2501 Blue Ridge Road, Suite 250 Raleigh, NC 27607 (919) 863-5292 randall@rsbenjamin.com

Thomas Goodcase, CPP

Internal Consultant Member Celaphon, Inc. 4745 Wiley Post Way Salt Lake City, UT 84116 (801) 401-7549 tgoodcase@cephalon.com

Know someone who should be an **IAPSC** member? Let us know!

IAPSC Board

President Norman D. Bates, Esq.

> Treasurer James Kelton

Secretary Mark Bennett

Past President Karim Vellani

Board Members

Dave Aggleton Elliot Boxerbaum Jack Case Leslie Cole Harold Gillens Jonathan Lusher Fred Miehl Frank Pisciotta

IAPSC Annual Conference Just 2 Weeks Awav!

April 17-20, 2011 at the Omni Hotel in San Diego, CA

Don't miss the most important gathering of professional security consultants this year!



Selected Sessions:

- ► Turning RFPs into Winning Proposals
- ► Consultant Collaboration The Sum is Greater Than the Parts
- ► Tactics & Techniques for Effective Depositions
- ► Dealing with an Active Shooter
- ►12 Lethal Mistakes Consultants Make
- ► & much more... Full Course Schedule

Activities:

- ► San Diego Bay Dinner Cruise
- ► Banguet and Awards Dinner with live entertainment
- ➤ Guest Program: Day-trip to the beautiful beach town of La Jolla

There's still time to Register! Visit www.regonline.org/iapsc2011

On the IAPSC Blog

Moderated by Ken Wheatley, MA, CPP and Karim Vellani, CPP, CSC

· IAPSC's Certified Security Consultant (CSC) designation garners attention in Security Technology Executive Magazine Article: "To my thinking, any security practitioner who manages or intends to deploy hundreds of thousands or millions of dollars of physical security technology should work to achieve this certification. Being able to effectively deploy security technology can be a career maker; not being so able can be a career breaker." - Ray Bernard, PSP, CHS-III

· John M. White, CPP, CHPA of Protection Management, LLC was published in the Journal of Healthcare Protection Management, volume 27, in a story titled, "Managing Risks When Security is Downsized." Click on the link below for the article. Downsizing Security

• Minieri Associates, a global independent security consulting and engineering firm, has introduced a training course for members of the American Institute of Architects through the organization's Continuing Education System (AIA / CES). The course is intended for all members of architectural and engineering (A&E) teams and may qualify for credit under some state licensing programs.

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