

November 2010

Dear ,



Norman Bates, Esq
IAPSC President

The IAPSC Board has approved a new partnership to bring you the most competitive premium for your Errors & Omissions Insurance. Philadelphia Insurance Companies will provide group discounts through their representative Holmes Murphy & Associates, Inc. I received a very competitive quote for my own E&O coverage. [Get your quote today.](#)

-- Norm

Welcome to Our New Members!

Scott Brown

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518-392-6840
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James Princehorn

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JBP@SecuringPeople.com

Duane Reeves

Gateway Security
1465 Soaring Eagle Dr.
O'Fallon, MO 63366
314-660-3302

What's Happening in the IAPSC?

Grassie Receives ASIS Presidential Award

Rich Grassie, CPP, received the 2010 ASIS Presidential Award for Merit at ASIS in Dallas. ASIS President Joseph R. "Bob" Granger, CPP, chose to recognize the contributions of "true educators" and to honor those that have taught for ASIS for many years. Granger said that educators like Rich make a significant commitment and give of themselves personally.

Do Security Officers Deter Crime? No Studies Found.

A literature search was commissioned by the IAPSC Forensics Committee to determine whether there has been any definitive study published on the effectiveness of security officers in deterring criminal activity. No studies were found. [Click here](#) to view the full bibliography from the search. *Note: Members must be logged in to access the download link.*

Wheatley Joins IAPSC Board

Ken Wheatley, CPP, has been appointed by President Norman Bates to serve on the IAPSC Board of Directors until April 2012. Wheatley also currently serves as Chair of the Member Benefits Committee and has been a member of IAPSC since 2001.

Nebraska Court Case Seeks Expert Witness

An attorney in Lincoln, Nebraska is **seeking an IAPSC member as an expert witness** for a lawsuit against the Public Elementary School system. The case involves the assault of a student by an outsider trespassing on school property. Please contact Ingrid Vinci at ivinci@ecsofcolorado.com by November 14 for more information.

SSC Pre-Seminar 2010 a Success

This year's [Successful Security Consultant pre-seminar intensive](#) was held prior to the ASIS Annual Seminar in Dallas. Educators included IAPSC members **Frank Pisciotto, Rich Grassie, Elliott Boxerbaum, Norman Bates, Jim Clark, Dave Aggleton, Ron Heil, and Karim Vellani**. The highest rated topics included: "Back-of-the-House Mechanics", "The Business of Security Consulting: 101 to PhD to CSC", and "Completing the

duane@gatewaysec.com

Know someone who should be an IAPSC member? Let us know!

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Re-certification

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Assignment".

On the IAPSC Blog

Moderated by [Curtis Baillie, CSC](#)

- IAPSC Member, [Paul Timm, PSP](#) to conduct SIW School Security webinar entitled: "[School Security 101: No-cost and Low-cost Ways to Boost School Security](#)". [View the full post.](#)
- IAPSC Member, [John Strauchs, CPP](#) has contributed to a new book, "[Security in 2020](#)" published by ASIS International. John's contribution is a chapter regarding convergence of IT and security and is based on a survey he did jointly with Security Management Magazine.
- The first Certified Security Consultants to sit for and pass the IAPSC re-certification exam include, [Paul Mains CSC](#), [Frank Pisciotta MPA, CSC](#), [Chuck Sennewald, CPP, CPO, CSC](#) and [Karim Vellani, CPP, CSC](#). [View the full post.](#)
- [How the Other Half Sees You](#) - an article by Joel Gendleman of Future Technologies, Inc. who is the owner of the LinkedIn Group "Consulting Mentor."
- The Center for Problem-Oriented Policing has posted a new paper by [Karim Vellani](#) on their website. [View the full post.](#)

[Add your comments to the Blog today!](#)

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Save the Date!



[IAPSC's Annual Conference](#)

April 17-20, 2011
Omni Hotel, San Diego, CA

Watch your mailbox...
Registration information will be mailed soon!

Updates will also be posted online at:
www.iapsc.org/news_events

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