



INTERNATIONAL
ASSOCIATION OF
PROFESSIONAL
SECURITY
CONSULTANTS

NEWS

September 2012

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Welcome to our Newest Member!

[Scott McChesney](#)
Sparling
Seattle, WA
Phone: 206.667.0566
smcchesney@sparling.com
www.sparling.com

Become A Certified Security Consultant

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REGIONAL SEMINAR

October 17th-19th
Charlotte, NC



***"Reducing Workplace Violence Risk & Security
Technology - Getting the Most out of Your Security
Systems"***

[Download the Agenda](#)

[REGISTER NOW](#)

*****Discounted Hotel Rates Through September 25th - See Below*****

This program presented by the IAPSC, in partnership with Securityspecifiers.com, will assemble an array of security professionals in the mid-Atlantic region to exchange information and ideas at the Cabarrus Country Club in Northwest Concord, NC.

On Wednesday, October 17th, attendees are invited to enjoy a discounted round of golf and a networking social at the Country Club lounge.

Thursday, Oct. 18th and Friday, Oct. 19th educational sessions will include:

- Strategies to reduce the risk of workplace violence
- Cutting edge technical security issues and strategies
- Opportunities in security design consulting
- Network planning in security design
- Specifying an Ethernet switch and IP devices
- Cloud Services and Data Security

Industry experts will also be available throughout the seminar to provide coaching and counseling to attendees who are thinking about entering the field of consulting.

Hotel Reservations

Reserve a room at the [Hilton Garden Inn Charlotte/Concord](#) for \$109 per night when you book by September 25th! Provide the Group Code "IAPSC".

[Norman Bates](#)

Directors

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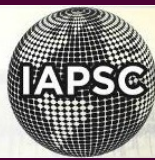
Adviser & Founder

Chuck Sennewald

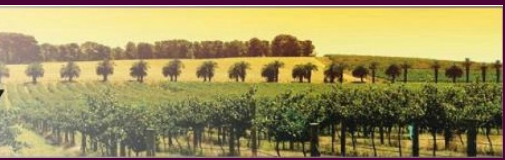
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Have a topic or news story that you think should be featured in the next newsletter?

[Let us know!](#)



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Join us in Napa Valley!

The perfect blend of business and pleasure...

IAPSC Annual Conference

"Excelling in a Competitive & Challenging Environment"

Meritage Resort & Spa, Napa, CA

April 21-24, 2013

Security Consulting | Technical | Forensic | IT | Business Profitability

Session Topics Will Include...

- Thought Leadership: Using Innovation & Creativity in your Business Model
- Communications Strategies for Those Who Want to Inform
- Webinar 101: How to Put on a Successful Webinar for Clients & Prospects
- The "R" Word: Retirement isn't Just about Selling your Business for Millions or Taking Down your Shingle
- Forensic Security Strategies: Three Things You Can do to Position Yourself as a Formidable Expert Witness
- Risk Management: Better Ways to Bring Your Practice to the Real Marketplace
- Plus social activities including golf, spa, a spouse / guest outing, cooking classes, and much more!

Registration Details Coming Soon!

Members In The News

[Security Expert John M. White, CPP was recently published in the Journal of Healthcare Protection Management](#)

Protection Management, LLC announces that their principal Security Consultant John M. White, CPP CHPA was recently published in the Journal of Healthcare Protection Management Volume 28, Number 2, in a story titled, "Forensic Patients - who is watching them?" There is a tug-of-war going on between hospitals and law enforcement on who will guard the [...].»

[Security Expert John M. White, CPP, CHPA Published in Directions](#)

Security Expert John M. White, CPP, CHPA, of Protection Management, LLC. was recently published in the IAHS publication "Directions." White provided information for hospitals to consider if they are neighbors with a school. In his article he wrote about security and logistic concerns that schools can present to any neighboring business, and what steps that [...].»

Contact Us

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